Understanding the Home Purchase Process

There is More to Buying Real Estate Than Just Looking at Homes!

Surprises are for Birthdays, NOT PURCHASING A HOME!

I Know to How to Lead You Through Your Home Purchase Transaction!

Home Showings → 2nd Showing → Offer?

Contract Preparation → Contract Presentation → Due Diligence Fee

Contract Negotiation → Contract Acceptance → Contract Delivery

Earnest Money Deposit → Home Inspections → Mortgage Application

Inspection Reports → Inspection Repair Requests? → Inspection Repair Negotiation?

Escrow Letter → Credit Report → Appraisal Ordered

Loan Processing → Verification Processing → Loan Underwriting

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Appraisal Repairs? Under Appraisal? Loan Approval/Denial?

Appraiser Repair Re-Inspection? Home Inspection Repair Inspection

Title Searches Ordered → Title Received → Title Submitted to Lender → 3 Day Closing Disclosure

Clearance to Close → Closing Date Set → Utility Transfer

Pre-Closing Inspection

The Closing Congratulations! The Keys Are Yours!

David Fialk, REALTOR Emeritus, Intracoastal Realty
910-859-0200 Cell
DFialk@IntracoastalRealty.com www.PortersNeckLiving.com www.DavidFialk.Realtor

David Fialk, Realtor Emeritus